

## President's Letter

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meetings

Colleagues of NAFE,

I am honored to begin my term as President. Our organization is in excellent shape following the just-completed term of Kurt Kruger. Kurt has accomplished a great deal for NAFE with respect to bringing NAFE up to speed with the most sophisticated technology available. He revived our budget and has many projects in the pipeline that will become institutionalized for years to come. I plan to carry out Kurt's plan to move us forward. Additionally, I would like to encourage all Forensic Economists to join and become active in our organization. If you would like to be involved in NAFE please do not hesitate to contact me.

#### New Officers

At the January 2015 ASSA Annual Meeting, William Brandt succeeded Mike Nieswiadomy as Western Vice President and David Rosenbaum took over Lane Hudgins's position as Midwest Vice President. Mike and Lane did excellent work on the Western and Midwest meetings respectively. Both meetings were well attended.

#### Allied Social Science Association Meetings

Kevin Cahill put together four sessions at the January 2015 ASSA Meetings in Denver. Kurt Krueger organized our first Pre-Conference informal get-together which was educational and enjoyable. Our Executive Director Marc Weinstein managed all the "moving pieces" with the hotel. I would like to thank all the presenters, discussants, and chairs for a great conference.

#### Winter Meetings

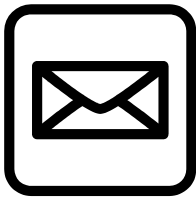
Art Eubank organized a successful Winter meeting in San Juan, Puerto Rico.

#### Upcoming Meetings

Future meetings include the Eastern in New York, International in Amsterdam, Western in Hawaii, Mid-West in Kansas City, Southern in New Orleans and the 2016 ASSA in San Francisco. We are celebrating our 30<sup>th</sup> anniversary in 2016 and are thinking about having a dinner on Saturday night prior to the conference starting on Sunday. Please review this newsletter for details of these meetings. Papers and discussants are always welcome for these meetings. The regional meetings are an integral part of NAFE membership activity.



(continued)



**President**

*Lawrence Spizman*

Spizman Economic Associates

**Past President**

*Kurt V. Krueger*

John Ward Economics

**Vice Presidents**

*William G. Brandt*

Brandt Forensic Economics

*A. Frank Adams III*

Kennesaw State University

*Craig Allen*

Commonwealth Research Group

*David Rosenbaum*

University of Nebraska-Lincoln

*Kevin E. Cahill*

Boston College

*Dave Macpherson*

Trinity University

**Executive Director**

*Marc Weinstein*

Team Economics

**Production Editor**

Nancy L. Eldredge

**NAFE Editor Newsletter**

At the meeting on January 3, 2015, the NAFE Board of Directors (“BOD”) requested the creation of a volunteer position for Editor of the NAFE News (newsletter). It is my pleasure to announce that Lane Hudgins will be the first Editor of the NAFE News.

**NAFE Software Committee**

At the meeting on January 3, 2015 the NAFE Board of Directors (“BOD”) requested the formation of a committee called the “Software Committee.”

The Software Committee will examine whether member use of pre-programmed computer software specifically designed to estimate pecuniary damages in personal tort and commercial litigation (which is not authored or developed by the member of his or her own organization) is consistent with NAFE’s Statement of Ethical Principles and Principles of Professional Practices requiring that its members’ forensic economic activity comply with the tenets of diligence, disclosure, consistency, and knowledge. The Board approved the following members to be on the Software Committee: Craig Allen, Patrick Anderson, Constantine Boukidis, Kristena Gaylor, Kurt Krueger, Kristin Kuesma, Kevin Reopel and Steven Shapiro. I would like to thank each member on the Committee in advance for their time and effort.

**Journal of Forensic Economics**

Executive Editors Steven Shapiro, James Ciecka and managing editor Kurt Kruger have made great strides in the quality of the *JFE* as well as making it more accessible to our members. Articles will become available on line prior to the print copy. This will benefit all of us. Additionally, *JFE* is now listed in JSTOR.

More exciting news is that the *Journal of Forensic Economics* will be participating in Research Papers in Economics (REPEC). RePEC provides citation rankings of published economics papers that are recognized by academic economics departments, as well as by related disciplines. Participation in REPEC will allow the *JFE* to be formally ranked in comparison to a sample of over 1,300 peer reviewed journals that already participate in RePEC. This is a major step in increasing the visibility of the *JFE* in the academic community. Stay tuned for further news about RePEC and the *JFE*.

The state series continues to be a major resource for our members. If you are active in a state where we need a paper please consider doing that state’s paper.

**In Closing**

Do not hesitate to e-mail or telephone me with any questions about NAFE. Inform your colleagues and competitors of the benefits of NAFE membership. I look forward to working with all of you during my term as President. Working together, we can make NAFE a stronger professional organization.

Larry Spizman [larry.spizman@oswego.edu](mailto:larry.spizman@oswego.edu)

# JOURNAL OF FORENSIC ECONOMICS

Volume 25, Issue 1

April 2014

*25<sup>TH</sup> ANNIVERSARY ISSUE*

Editors' Note

*James E. Ciecka, Kurt V. Krueger, and Steven J. Shapiro*

Announcing 2014 Recipients of the Ward-Piette Research  
Prize in Forensic Economics

The *Journal of Forensic Economics*: Revisiting its Perspective and  
Agenda for Research

*John O. Ward*

## ARTICLES

Structural Growth in Labor Costs: Evidence from the Employment  
Cost Index

*Gary R. Albrecht and Kurt V. Krueger*

Evolving Labor Market Transition Probabilities and Their  
Impact on Worklife Estimates

*Matthew J. Cushing and David I. Rosenbaum*

Total Worklife Expectancy

*Kurt V. Krueger and Frank Slesnick*

Using TIPS to Discount to Present Value

*Raymond Strangways, Bruce L. Rubin and Michael Zugelder*

## COMMENTS

A Comment on George DeMartino's "Professional Economic Ethics:  
The Posnerian and Naïve Perspectives"

*Frank D. Tinari*

## Journal of Forensic Economics

### Executive Editors

Steven J. Shapiro and James E. Ciecka

### Managing Editor

Kurt V. Krueger

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### Website

<http://JournalofForensicEconomics.com>

### Submissions

<http://EditorialManager.com/ForensicEcon/>



*Founded in 1986*

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Economics, Inc.**

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items to the editor Nancy Eldredge at the ad-  
dresses above.

# NAFE Winter Meeting — San Juan, PR January 30-31, 2015

## SIXTEENTH ANNUAL NAFE WINTER MEETING InterContinental SAN JUAN, PUERTO RICO JANUARY 30 AND 31, 2015 Organizer: Art Eubank

Conference Attendees: Charles Baum, Heidie Calero, Art Eubank, Rick Gaskins, Tom Ireland, Jim Rodgers, David Schap, Gary Skoog, Frank Tinari, Juan A. Villeta Trigo

### Friday Morning, Jan. 30, 2015: Forensic Sessions Day #1 (Summit Meeting Room)

7:50 a.m. – Continental Breakfast in Meeting Room, Welcoming Remarks: Art Eubank

8:05 a.m. – 10:00 a.m. Session 1: Topics in Forensic Economics, Chair/Moderator: Jim Rodgers

Presenter: Frank Tinari, "Algebraic Expressions of Economic Loss."

Presenter: Charles Baum, "Employee Tenure and Economic Losses in Wrongful Termination Cases."

Presenter: David Schap, "Wrongful Termination: Mitigation Consideration."

10:00 a.m. – 10:15 a.m. Break

10:15 a.m. – 12:00 Noon Session 2: Topics in Forensic Economics, Chair/Moderator: Frank Tinari

Presenter: Gary Skoog, "Earnings Capacity and Economic Theory."

Presenter: Jim Rodgers, "Comments on Expected Earnings, Earning Capacity, and Latent Capacity."

Presenter: Tom Ireland, "Damage Standards for Wrongful Death/Survival Actions: Loss to Survivors, Loss to the Estate, and Loss of Accumulations to an Estate."

### Saturday Morning, Jan. 31, 2015: Forensic Sessions Day #2 (Summit Meeting Room)

7:50 a.m. – Continental Breakfast in Meeting Room

8:05 a.m. – 10:00 a.m. Session 3: Topics in Forensic Economics, Chair/Moderator: Charles Baum

Presenter: Juan A. Villeta Trigo, "Impact of Recent Economic Conditions in Banking and Construction Sectors in Puerto Rico".

Presenter: Rick Gaskins, "Economic Damages in Anti-Terrorism Act Cases".

Presenter: David Schap, "The Hyundai Fuel-Efficiency Case: An Excursion into Contract Law Damages."

10:00 a.m. – 10:15 a.m. Break

10:15 a.m. – 11:55 a.m. Session 4: Topics in Forensic Economics, Chair/Moderator: Gary Skoog

Presenter: Tom Ireland, "Update on Hedonic Damages."

Presenter: Art Eubank, "Uniform Loading, Front Loading, Worklife Adjustment Factors, and Mortality Adjustment Factors."

Presenter: Jim Rodgers, "Report for Jane Doe, Deceased: Estimating Household Service Losses for a Wife and Mother with Several Very Young Children."

11:55 a.m. – Closing Remarks: Art Eubank

# Eastern Meeting — New York City February 27-28, 2015

## EASTERN ECONOMIC ASSOCIATION

NEW YORK—FEB 27-28, 2015

Organizer: Craig A. Allen, Vice President, Eastern Region

NAFE returns to New York for the first time since 2011! Please join us for the 41st Annual Meeting of the EEA in New York, NY at the Sheraton New York Times Square Hotel, Feb. 27-28, 2015. Reflecting the location in the financial hub, there will be a number of securities-related topics. As in prior years, we will kick off with a NAFE session on Friday afternoon, followed by a social gathering at a nearby location, then two more NAFE sessions Saturday morning, concluding with a final NAFE session Saturday afternoon. Additional information is available at [www.quinnipiac.edu/eea](http://www.quinnipiac.edu/eea) concerning the Eastern Economics Association and its conferences.

### **FRIDAY FEBRUARY 27, 2015**

***SHERATON NEW YORK TIMES SQUARE, PARK 1 ROOM***

#### **SESSION I – 4:00 PM (First of Four Sessions Sponsored by NAFE)**

**Session Chair:** Marc A. Weinstein, TEAM Economics

“Disputed Valuation of Financial Assets: Recent Case Examples”  
Oksana Kitaychik, NERA Economic Consulting

“Multiple Comparisons: The Known or Potential Error Rate”  
David Tabak, NERA Economic Consulting

“Advantages of Series-Specific Time Frames for Presenting and Analyzing Data”  
Thomas Schopflocher, NERA Economic Consulting

#### **Session Discussants:**

Christopher Young, Sobel & Co., LLC; Armando E. Rodriguez, University of New Haven; Christopher Warburton, East Stroudsburg University

#### **SESSION I A – 6:15 PM (Informal Session Sponsored by NAFE)**

***Refreshments with Forensic Economists – Eastern Style***

The nearby location will be announced at the conclusion of Session I

### **SATURDAY FEBRUARY 28, 2015**

***SHERATON NEW YORK TIMES SQUARE, PARK 1 ROOM***

#### **SESSION II – 8:00 AM (Second of Four Sessions Sponsored by NAFE)**

**Session Chair:** Lawrence M. Spizman, State University of New York, Oswego

“Wrongful Death Actions: Benefits to Beneficiary or Estate - Differences by State”  
David I. Rosenbaum, University of Nebraska, Lincoln  
David J. Schap, College of the Holy Cross  
Victor A. Matheson, College of the Holy Cross

“Loss of Inheritance Claims”  
Matthew C. McCabe, North Main Consulting, Inc.

“Wrongful Death Actions: Treatment of Accumulation of Estate - Differences by State”  
David I. Rosenbaum, University of Nebraska, Lincoln  
Matthew J. Cushing, University of Nebraska, Lincoln

#### **Session Discussants:**

Frank D. Tinari, Sobel Tinari Economics Group; Rick R. Gaskins, Gaskins Associates; Sheldon Wishnick, Actuarial Litigation Service

(continued)

## Eastern Meeting — New York City February 27-28, 2015

**SATURDAY FEBRUARY 28, 2015**

***SHERATON NEW YORK TIMES SQUARE, PARK 1 ROOM***

**SESSION III – 9:30 AM (Third of Four Sessions Sponsored by NAFE)**

**Session Chair:** David J. Schap, College of the Holy Cross

“Extending the Econometric Model of Worklife Expectancy”

Dwight Steward, EmployStats

Kristena P. Gaylor, Mississippi College

“Fringe Benefits: Fixed or Variable?”

Steven J. Shapiro, New York Institute of Technology

Kurt V. Krueger, John Ward Economics

“The State of Illinois Pension Problem and Pension Loss Damages”

Arthur A. Eubank, Jr., Eubank Economics, Inc.

**Session Discussants:**

TBD; Michael Soudry, Eco-Stat, LLC; TBD

**SATURDAY FEBRUARY 28, 2015**

***SHERATON NEW YORK TIMES SQUARE, PARK 1 ROOM***

**SESSION IV – 2:00 PM (Fourth of Four Sessions Sponsored by NAFE)**

**Session Chair:** Richard A. Royston, Roystons LLC

“Proving Credit Damage and Interference with Credit Expectancy”

Thomas A. Climo, Dr. Climo Consulting

“When a Bubble Crashes: Estimating Damages When All Seems to Crumble”

Renzo Comolli, NERA Economic Consulting

“The Affordable Care Act: Measuring the Impact of Changes in Health Status”

Hans R. Dutt, Stat Analytics, Inc.

Craig A. Allen, Commonwealth Research Group, Inc.

**Session Discussants:**

Thomas A. Musil, University of St. Thomas; Arthur A. Eubank, Jr., Eubank Economics, Inc.; Victor A. Matheson, College of the Holy Cross

## International Meeting — Amsterdam May 23, 2015

**TWELTH ANNUAL INTERNATIONAL CONFERENCE OF  
THE NATIONAL ASSOCIATION OF FORENSIC ECONOMICS  
May 23, 2015**

The 12th annual NAFE International Meeting will be held May 23, 2015 in Amsterdam, Netherlands, Crowne Plaza Amsterdam Hotel. If interested in attending, e-mail Jack Ward at wardjo@umkc.edu for details.

## Western Meeting — Honolulu June 28 to July 2, 2015

**WESTERN ECONOMIC ASSOCIATION INTERNATIONAL**  
**90<sup>th</sup> Annual Conference June 28 – July 2, 2015 – Honolulu, HI**  
**Sessions Organizer: William G. Brandt Vice President, Western Region**

### **CALL FOR PAPERS/DISCUSSANTS**

Please join us for the 90<sup>th</sup> annual conference of the WEAI at the Hilton Hawaiian Village <http://www.hiltonhawaiianvillage.com/> in Honolulu, Hawaii. We are tentatively planning (subject to WEAI approval of the dates) to have three sessions on Monday, June 29, 2015 and three sessions on Tuesday, June 30, 2015. We tentatively plan to have an informal NAFE membership meeting on Monday. The NAFE reception is tentatively planned for Monday evening.

All attendees must pay the conference registration fee. Since NAFE is a participating Allied Society of the WEAI, NAFE members are allowed to register at the discounted WEAI member rate. Please check [www.weai.org](http://www.weai.org) for conference and hotel registration information when it becomes available. If you have any questions or would like to be a presenter, discussant, or session chair, please contact Bill Brandt at [bill@brandtforensiceconomics.com](mailto:bill@brandtforensiceconomics.com) as soon as possible

We look forward to seeing you in Honolulu.

## Midwest Meeting — Kansas City October 22-24, 2015

**MISSOURI VALLEY ECONOMIC ASSOCIATION**  
**52<sup>ND</sup> ANNUAL MEETING – OCTOBER 22-24, 2015 – KANSAS CITY, MO**  
**Organizer: David Rosenbaum, Vice President, Midwest Region**

### **CALL FOR PAPERS/DISCUSSANTS**

The Missouri Valley Economic Association meetings will be held October 22-24, 2015 in Kansas City. It's a beautiful time of year to be in Kansas City and the meeting will be in a picturesque part of the city. You can also get great BBQ. We hope to fill at least one NAFE session. Anyone interested in presenting/discussing, please contact Dave Rosenbaum at [drosenbaum@unl.edu](mailto:drosenbaum@unl.edu) or **402-472-2318**.

## Southern Meeting — New Orleans November 21-23, 2015

**SOUTHERN ECONOMIC ASSOCIATION  
NEW ORLEANS – NOVEMBER 21-23, 2015  
Organizer: Frank Adams, Vice President, Southern Region**

### **CALL FOR PAPERS**

The annual meeting of the Southern Economic Association will be held in New Orleans, LA at the New Orleans Marriott, November 21-23, 2015 (Saturday to Monday).

At this time we are planning to have at least two sessions.

Hopefully both sessions will be on Saturday so that participants can fly in on Friday and still have some time over the weekend to enjoy New Orleans in November. I hope to see you there!

To present a paper or organize a session, please email me (both addresses) with a proposal or brief abstract. If you plan to attend the conference and would like to serve as a discussant, please e-mail me also.

Frank Adams – [afrankadams@gmail.com](mailto:afrankadams@gmail.com) and [fadams@kennesaw.edu](mailto:fadams@kennesaw.edu)

SEA updates as they become available can be found at: <http://www.southerneconomic.org/>

## National Meeting — San Francisco, January 3-5, 2016

**NATIONAL MEETING – SAN FRANCISCO, CA  
Allied Social Science Associations – January 3 – 5, 2016  
Organizer: Kevin E. Cahill**

### **CALL FOR PAPERS and DISCUSSANTS**

The NAFE paper sessions at the 2016 Allied Social Science Associations (“ASSA”) conference are being planned for January 3 and 4, 2016 in San Francisco, California. If you would like to present a paper or organize a session, please email a proposal or brief abstract (preferably as a pdf file). Also, if you plan to attend the conference and would like to discuss a paper or chair a session, kindly inform Kevin via e-mail.

Kevin E. Cahill, Center on Aging & Work at Boston College ([cahillkc@bc.edu](mailto:cahillkc@bc.edu))

For additional information regarding the ASSA conference, click on the conference website at: [https://www.aeaweb.org/Annual\\_Meeting/](https://www.aeaweb.org/Annual_Meeting/).



# NAFE Membership Meeting Minutes

## MINUTES OF THE ANNUAL MEMBERSHIP MEETING JANUARY 3, 2015

Boston Marriott at Copley Place, ASSA Annual Conference Boston, MA

(Unapproved)

1. Kurt Krueger called the meeting to order at 5:05 PM and gave opening remarks.
2. Marc Weinstein presented the Executive Director reports which included the Income Statement, a Cash Reconciliation report, a Balance Sheet, and a Membership Report. These reports are attached collectively as **Exhibit A** to these minutes.  
A brief discussion was held explaining that revenues were down slightly for the period ending November 30, 2014 compared to the prior year and Kurt Krueger noted that renewal notices went out late in 2014 due to a revised renewal letter and that NAFE had a new representative at Allen Press. David Rosenbaum inquired about NAFE Insurance and noted it appeared that AAEFE's premium was cheaper.
3. Art Eubanks announced that the NAFE Winter meetings will be on January 30-31, 2015 in San Juan, Puerto Rico at the Hotel InterContinental Resort Casino. Art indicated that 8 people are signed up so far and there was still room for more.
4. Craig Allen discussed the NAFE sessions at the Eastern Economic Association ("EEA") annual meeting in New York, NY to be held February 27 - 28, 2015 at the Sheraton New York Times Square Hotel. Similar to past years, it was announced that one session will be held on Friday February 27, 2015 followed by a NAFE Cocktail Reception, and three sessions on Saturday February 28, 2015. Craig noted that approximately 40 percent of the topics to be covered will be commercial related and he is still in need of Discussants.
5. Steve Shapiro announced that the NAFE International meeting will be held in Amsterdam on May 23, 2015 at the Crown Plaza Amsterdam. Steve noted that it was an unfortunate that the conference is right after the end of tulip season. A Dutch legal scholar will be a speaker and if anyone was interested, they should contact Jack Ward.
6. Mike Nieswiadomy announced the program for the NAFE sessions at the Western Economic Association International ("WEAI") Annual Meeting will be held in Honolulu, HI at the Hilton Hawaiian Village Waikiki Beach Resort on June 29 - 30, 2015. Since Mike is the outgoing Western VP, he will work closely with Bill Brandt who will become the Western VP at the conclusion of the Annual Membership Meeting. A Call for Papers was made to fill NAFE's six sessions.
7. Lane Hudgins issued a formal Call for Papers for the proposed NAFE at the Missouri Valley Economic Association ("MVEA") Annual Meeting in Kansas City, MO on Friday October 23, 2015. Lane will be replaced by David Rosenbaum at the conclusion of the Annual Membership Meeting later today and David will work with Kurt to hold sessions in Kansas City.
8. Frank Adams announced the NAFE sessions at the Southern Economic Association ("SEA") Annual Meeting will be held at the Marriott New Orleans in New Orleans, LA on November 21, 2015. Anyone who wishes to present or discuss a paper should contact him.
9. Kurt Krueger announced that the NAFE Sessions will be held at the ASSA in San Francisco, CA on Sunday, Monday and Tuesday January 3 - 5, 2016. Larry Spizman will assign someone to run the Sessions. Also, Kurt gave a shout-out to Anderson Economic Group, Analytic Resources, John Ward Economics, and Sobel-Tinari for sponsoring NAFE's pre-session last night. The following graphic was displayed in recognition.



10. Marc Weinstein presented the results from the November 2014 elections for Midwest and Western Vice President positions below. Lane Hudgins is the outgoing Midwest VP and Mike Nieswiadomy is the outgoing Western VP; their term to cease at the conclusion of the NAFE Annual Membership Meeting later today. For Western VP, Bill Brandt received 101 votes with 15 people skipping and for Midwest VP, David Rosenbaum received 107 votes with 9 skipping. Marc noted that the electronic election results were consistent with the mailed ballots in years past.
11. Marc Weinstein presented the meeting minutes from the Annual Membership Meeting in Philadelphia, PA on January 3, 2014.
  - A. It was moved and seconded (Tinari, Boukidis) that the Membership approve the Annual Membership Meeting minutes from January 3, 2014 (unanimously). The approved minutes are attached as **Exhibit B** to these minutes.
12. Steve Shapiro presented his report on the *Journal of Forensic Economics* ("JFE"). From December 2013 through December 2014, Steve indicated that the Journal received 14 original submissions, 10 revisions for a total of 24 submissions. Steve mentioned that the new JFE website places all completed papers accepted for publication prior to the actual publication on the site. As an example, for JFE Issue 25-2, the first paper is available on the website. Steve noted that the State Damage Series has three papers out for revisions (Rhode Island, Washington, & Oklahoma) and several States are still available

(continued)

# NAFE Membership Meeting Minutes

13. Kurt Krueger reported that LexisNexis contacted the *JFE* and Expectancy Data in an effort to license their material to develop a damages software package. While Kurt initially sought more information from LexisNexis, it was the *JFE* and Expectancy Data's inclination to turn down the request. Kurt questioned if using such a canned damage software package, would it violate NAFE's Statement of Ethical Principles and Principles of Professional Practice ("SEPPPP")? The NAFE membership was put on notice via a December 12, 2014 email indicating that a Committee would be voted upon to study the use of preprogrammed computer software specifically designed to estimate pecuniary damages in personal tort and commercial litigation. A copy of this notification is attached as **Exhibit C** to these minutes.

**B. It was moved and seconded (Tinari, Rodgers) that the membership approves a committee of members to study whether member use of preprogrammed computer software specifically designed to estimate pecuniary damages in personal tort and commercial litigation (which is not authored or developed by the member or his or her own organization), is consistent with NAFE's Statement of Ethical Principles and Principles of Professional Practice's requirement that its members' forensic economic activity complies with the tenets of diligence, disclosure, consistency, and knowledge.**

**The committee, consisting of no fewer than seven members, is to be appointed by the NAFE Board of Directors before February 15, 2015. The name given to the committee is "The Software Committee." By July 1, 2015, the committee will post their findings and recommendations at NAFE.net for a comment period of no less than 45 days. After considering comments, by October 1, 2015 the committee will present to the Board of Directors their recommendation for an approval vote of the membership to be held in conjunction with NAFE's routine Fall election of officers.**

**The Membership approve the formation of "The Software Committee" (Vote: 23 Yes – 2 No – 1 Abstain: Proxy Vote: 11 Yes – 2 No).**

14. Kurt Krueger discussed his proposal to expand the content of the NAFE News (newsletter) and hand over this volunteer job by creating an Editor position for the improved newsletter. Anyone interested should contact Larry Spizman.

15. Frank Slesnick announced that the 2015 Survey of Forensic Economists is being taken over by David Schap and David Rosenbaum.

16. Marc Weinstein presented Kurt Krueger with the Gavel Award for completion of his Two-Year Presidency. Marc noted the numerous accomplishments completed during Kurt's tenure and thanked him for all his hard work. Marc noted that he still expects that Kurt will continue to be a strong voice for the betterment of NAFE. Kurt accepted his Gavel Award and noted that NAFE was in good hands with Larry Spizman.

**C. At 5:55 PM, since no additional business currently existed, it was moved and seconded (Boukidis, Anderson) to adjourn the Annual Membership Meeting (unanimously).**

Respectfully submitted by:

Marc A. Weinstein, Executive Director  
National Association of Forensic Economics  
January 21, 2015

## EXHIBIT LIST

- A: NAFE Financial Statements from November 30, 2014
- B: Minutes of the Annual Membership Meeting from January 3, 2014
- C: A December 12, 2014 notice to NAFE Membership



NAFE has joined the digital social networking world. As additional member benefits, there are now National Association of Forensic Economics groups on Facebook, LinkedIn and Twitter.

The LinkedIn group is being managed by Steve Shapiro. NAFE members who are also members of LinkedIn can join the NAFE Group in LinkedIn by signing in to LinkedIn, conduct a group search for the National Association of Forensic Economics Group and click on the "join Group" icon.

Marc Weinstein is managing the NAFE Group in Facebook and NAFE's Twitter. NAFE members who participate in Facebook should also search for the National Association of Forensic Economics Group and request to join. Since this is a closed, yet unmonitored group, only current members of NAFE will be accepted as members of the group. If you use Twitter, regardless of whether you are a member, you can follow the NAFE Twitter feed @NAFEInfo or click this link <http://twitter.com/NAFEInfo>. The Twitter feed will include NAFE announcements and photos during regional meetings.



# NAFE Board Meeting Minutes and Finances

## MINUTES OF THE WINTER BOARD OF DIRECTORS' MEETING JANUARY 3, 2015

Boston Marriott at Copley Place, ASSA Annual Conference Boston, MA  
(Unapproved)

*Voting Members:* Frank Adams, Southern VP, Craig Allen, Eastern VP, Kevin Cahill, At-Large VP, Lane Hudgins, Midwest VP, Kurt Krueger, President, Michael Nieswiadomy, Western VP, David Macpherson, At-Large VP, (Dave arrived @ 8:00 AM)

*Non-Voting Members:* William Brandt, VP Elect, David Rosenbaum, VP Elect, Steven Shapiro, Past President, Lawrence Spizman, President Elect, Marc Weinstein, Executive Director, James Rodgers, Past Executive Director (Jim arrived @ 8:00 AM)

1. Kurt Krueger called the meeting to order at 7:45 AM and gave opening remarks. He briefly mentioned his Pre-Conference Session held January 2, 2015 and thanked Kevin Cahill and Lawrence Spizman for organizing the NAFE Sessions at the ASSA. NAFE's program is attached as **Exhibit A** to these minutes.
2. Marc Weinstein outlined the schedule for the weekend for the Board of Directors ("BOD") which included NAFE's Pre-Conference Session the night before the BOD meeting; two sessions followed by the Annual Membership Meeting and a Cocktail Reception immediately following the BOD Meeting; and two additional Sessions on January 4, 2015. A copy of the BOD schedule is attached as **Exhibit B** to these minutes.
3. Marc Weinstein presented the meeting minutes from the Summer BOD meeting in Denver, CO on June 27-28, 2014. Mike Nieswiadomy indicated that a few typos existed which would be emailed and the minutes would be adjusted, accordingly.
  - A. **It was moved and seconded (Cahill, Nieswiadomy) that the Board approve the minutes of the Board of Directors' meeting of June 27-28, 2014 with the corrections (Vote: 6 Yes – 0 No – 0 Abstain - Dave Macpherson absent). The approved minutes are attached as Exhibit C to these minutes.**
4. Marc Weinstein presented the Executive Director reports which included the Income Statement, a Cash Reconciliation report, a Balance Sheet, a Membership Report, and current bank statements. A discussion was held why revenues were down for the period ending November 30, 2014 compared to the prior year and Kurt Krueger noted that renewal notices went out late in 2014 due to a revised renewal letter and that NAFE had a new representative at Allen Press.
  - B. **It was moved and seconded (Hudgins, Cahill) that the Board accepts the financial statements ending November 30, 2014, as presented. (Vote: 6 Yes – 0 No – 0 Abstain - Dave Macpherson absent). These reports are attached collectively as Exhibit D to these minutes.**
5. Kevin Cahill announced the four NAFE Sessions to be held at the ASSA in Boston which includes a "Valuing Earnings Capacity" Roundtable and an "Adjustments and Discounts" Session today at 10:15 AM and 2:30 PM, respectively. Following the 2:30 PM session on Saturday January 3, 2015, NAFE will hold their annual Membership Meeting followed by a cocktail reception. The two sessions on Sunday January 4, 2015 will be at 8:00 AM and 10:15 AM.
6. Craig Allen discussed the NAFE sessions at the Eastern Economic Association ("EEA") annual meeting in New York, NY to be held February 27 - 28, 2015 at the Sheraton New York Times Square Hotel. Similar to past years, it was announced that one session will be held on Friday February 27, 2015 followed by a NAFE Cocktail Reception, and three sessions on Saturday February 28, 2015. The cocktail reception will be held across the street from the hotel at Rosie O'Grady's as it has in past years. Craig also noted that approximately 40 percent of the topics to be covered will be commercial related and several individuals from the National Economic Research Associates ("NERA") office in New York will present papers.
7. Lane Hudgins announced that NAFE held two sessions at the Missouri Valley Economic Association ("MVEA") Annual Meeting in St. Louis, MO on Saturday October 24, 2014 where they had six papers and approximately 15 people present at the Sessions. NAFE was also the Sponsor of the MVEA President's Cocktail Reception. The MVEA Annual Meeting will be in Kansas City, MO on October 22 – 24 2015. Lane will be replaced by David Rosenbaum at the conclusion of the Annual Membership Meeting later today and David will work with Kurt to hold sessions in Kansas City.
8. Frank Adams announced that due to the general disinterest, the NAFE sessions at the Southern Economic Association ("SEA") Annual Meeting the week before Thanksgiving in 2014 were cancelled. In 2015, the SEA Annual Meeting will be held in New Orleans, LA from November 21<sup>st</sup> through 23<sup>rd</sup> and NAFE plans to organize sessions.
9. Mike Nieswiadomy discussed the program for the NAFE sessions at the Western Economic Association International ("WEAI") Annual Meeting to be held in Honolulu, HI at the Hilton Hawaiian Village Waikiki Beach Resort from June 28 through July 2, 2015. It was also noted that the 2008 WEAI meeting in Hawaii was well attended at the Sheraton Waikiki. Since Mike is the outgoing Western VP, he will work closely with Bill Brandt who will become the Western VP at the conclusion of the Annual Membership Meeting later today. As with past years, NAFE will host three sessions on Monday June 29, 2015 and three more sessions on Tuesday June 30, 2015. Thus far, only a couple papers have been received so Mike and Bill plan to post several pictures of the beautiful resort in the February NAFE Newsletter where the conference will be held. Mike and Bill also plan to reach out to all the Hawaiian Forensic Economists to see if someone will do a Hawaii State Damage Paper and to see if they will participate in the sessions.

(continued)

# NAFE Board Meeting Minutes and Finances

10. Steve Shapiro announced that the NAFE International meeting will be held in Amsterdam on May 23, 2015 at the Crown Plaza Amsterdam. Steve noted that it was an unfortunate that the conference is right after the end of tulip season. A local speaker was secured and the Crown Plaza is allowing a 5 day window spread for cheaper room rates. If anyone was interested, they should contact Jack Ward.
11. Jim Rodgers announced that the NAFE Winter meetings will be on January 30-31, 2015 in San Juan, Puerto Rico at the Hotel InterContinental Resort Casino. The last time NAFE Was in Puerto Rico was in 2000. Art Eubanks is reaching out to the NAFE members in Puerto Rico to see if they will participate in the sessions. While it was reported that the deadline to attend has passed, please reach out to Art if you would still like to attend.
12. Marc Weinstein presented the results from the November 2014 elections for Midwest and Western Vice President Positions below. Lane Hudgins is the outgoing Midwest VP and Mike Nieswiadomy is the outgoing Western VP; their term to cease at the conclusion of the NAFE Annual Membership Meeting later today. Marc thanked both Lane and Mike for doing a great job for NAFE.

### 2015 NAFE Election

1. Western Vice President 2015-17		
Answer Options	Response Percent	Response Count
Bill Brandt William G. Brandt is President of Brandt	100.0%	101
Other (please specify)		0
	<i>answered question</i>	<b>101</b>
	<i>skipped question</i>	<b>15</b>

2. Midwest Vice President 2015-17		
Answer Options	Response Percent	Response Count
David Rosenbaum David Rosenbaum earned a Ph.D. in	100.0%	107
Other (please specify)		0
	<i>answered question</i>	<b>107</b>
	<i>skipped question</i>	<b>9</b>

Marc noted that the electronic election results were consistent with the mailed ballots in years past at approximately 21 percent.

13. Steve Shapiro presented his report on the *Journal of Forensic Economics* ("JFE"). He indicated the following:

Originals	14
Revisions	10
Total Submissions	24
Accepted	10
Rejected/Withdrawn	9
Out for review	3
Out for Revision	2

Steve reported that the next issue is one paper short and the newest feature offered by the *JFE* is that once a paper is approved for publication and typeset, it is placed on the *JFE* website prior to the completed print edition. Therefore, authors will not have to wait until the issue is published to be able to cite the paper. Steve noted that the State Damage Series has three papers out for revisions (Rhode Island, Washington, & Oklahoma). Also, Sean Alley of Tennessee Tech University presented the New Mexico State Paper at the NAFE Sessions at the MVEA Conference on October 24, 2014. Steve further reported that he intends to ask Nancy to send letters to past State Paper Authors to see if they would like to make any amendments to their original paper with the intention of publishing these amendments in groups. Jim Rodgers noted that this would be a good idea. It was also discussed that Cara Brown had noted that she would write a Canada Damage Paper and that the editors would seek someone in Mexico to write that Damage Paper. Steve further noted that the *JFE* is always in need of reviewers via our electronic system. A brief discussion ensued that not many younger NAFE members are writing papers for the *JFE* to get tenure and it appears that the *JFE* is mainly used for public relations and resume building. Since the *JFE* is now on JSTOR, the Editors hoped this would attract new submissions. Steve continued his report in noting that the *JFE* maintains a strict double-blind peer review and that the process is completely confidential. The Editors will never comment on any requests for information as anything submitted to the *JFE* is totally confidential. While the AEA is a single-blind review process, NAFE is double and the electronic system maintains confidentiality.

(continued)

## NAFE Board Meeting Minutes and Finances

The discussion shifted as Mike Nieswiadomy mentioned that the *JFE* is not counted in the journal citation reports and its impact factor could assist in obtaining more paper submissions. David Macpherson added that it's all about the journal citation impact factor and we should strive to get the *JFE* listed. There was mention of the St. Louis Fed which tracks 1,900 journals, Thompson Reuters Web of Knowledge has approximately 333 journals included in its journal citation reports, and the ISI Web of Knowledge is another service. Kurt indicated that he would ask Allen Press to look into a list to have the *JFE* included.

14. Kurt Krueger reported on the *JFE* typeset change and that Nancy has given up control to Allen Press which frees Nancy up to do more editing. While this process of Nancy handing over control was rough at first, Allen Press completed their first typeset on Skoog and Ciecka's recent paper and the look is very professional. Kurt believes it has improved the overall quality of the look of the *JFE* and was very thankful for Nancy's hard work over many years.
15. Kurt Krueger discussed his proposal that the NAFE News (newsletter) should be revamped and augmented to provide additional information and resources to our members. Kurt noted that various other professional organizations including the American Risk and Insurance Association ("ARIA") publish 30 plus page newsletters and do more than just announce future meetings. Kurt believes that our improved newsletter could contain short articles, which he has started doing with recent editions, and make it more human interest related. Kurt further noted that since the Newsletter is electronic, there is no additional cost to NAFE. Since Kurt has been producing the newsletter for many years, he proposed the NAFE News should be a stand-alone publication and that the Board should appoint a full-time Editor of the improved NAFE News. Further discussions ensued where it was agreed that the volunteer Editor would be invited to the Summer and Winter BOD Meetings and that the Editor would make changes to the current format and rebrand the NAFE News to make this a new publication. Once an Editor is identified, Kurt would assist and eventually not handle it any longer.

**C. It was moved and seconded (Macpherson, Adams) that the Board create and appoint the position of NAFE News Editor which would be a revamped and augmented stand-alone publication (Vote: 7 Yes – 0 No – 0 Abstain).**

16. Marc Weinstein reported that NAFE has hired Robert L. Block, CPA of the Block-Teitelman Group in Conshohocken, Pennsylvania to assume the duties as NAFE's Accountant. Rob will replace Robert Humble who has been NAFE's Accountant for many years. After Rob completes the transition from Humble, his office will perform a review of prior financial statements, as previously discussed by the Board.
17. Kurt Krueger expressed his desire to formalize the Board of Directors' official duties. Since the 2015 Nominating Committee will propose two replacement vice presidents, and the president elect, Kurt proposed that the Committee, once appointed, will list these duties not to exceed one page for Regional VP's, At-Large VP's, and the President. Kurt also volunteered to initiate the process of listing the duties.
18. Marc Weinstein announced that the Summer BOD Meeting in conjunction with the WEAI was a difficult assignment and since the WEAI Conference is in Hawaii June 29-30, 2015, the Summer BOD Meeting will be held at the Wit Hotel in Chicago, IL on July 25 – 26, 2015. Board members are requested to arrive in Chicago on Friday July 24, 2015 so that they're ready first thing on Saturday July 25<sup>th</sup>. All hotel arrangements will be made by Marc and the hotel will honor their special rate for a few days prior and subsequent to the BOD meeting.
19. Kurt Krueger discussed initiating a NAFE Board Survey where members are asked what service NAFE provides is best. In addition, Kurt indicated that as an organization, we can offer member discounts as a value added service to our membership and these are some of the things that could be in our new newsletter.
20. Kurt Krueger reported that LexisNexis contacted the *JFE* and Expectancy Data in an effort to license their material to develop a damages software package. While Kurt initially sought more information from LexisNexis, it was the *JFE* and Expectancy Data's inclination to turn down the request. Kurt questioned if using such a canned damage software package would violate NAFE's Statement of Ethical Principals/Principles of Professional Practice ("SEPPPP"). Kurt proposed that we present this issue at the Annual Membership Meeting later today and we seek the formation of a committee to make recommendations to the Board at a future date.

**D. At 10:02 AM, since no additional business currently existed, it was moved and seconded (Nieswiadomy, Hudgins) to adjourn the Winter BOD Meeting (Vote: 7 Yes – 0 No – 0 Abstain).**

Respectfully submitted by:  
Marc A. Weinstein, Executive Director  
National Association of Forensic Economics  
January 20, 2015

### **EXHIBIT LIST**

- A: NAFE Sessions at the ASSA Annual Conference
- B: NAFE Weekend Schedule at the ASSA
- C: Minutes of the Board of Directors' meeting from June 27-28, 2015
- D: NAFE Financial Statements from November 30, 2014

# NAFE Board Meeting Minutes and Finances

## National Association of Forensic Economics

### INCOME STATEMENT

December 2011 to November 2012

December 2012 to November 2013

December 2013 to November 2014

	12/11 - 11/12	12/12 - 11/13	12/13 - 11/14
<b>Income:</b>			
Dues and Subscriptions	\$ 102,340.00	\$ 142,120.00	\$ 131,024.50
JFE submission fees	5,355.37	-	-
Fees-Papers, Articles, Bk Issues	-	3,944.51	5,644.85
Interest	686.71	498.21	368.08
<b>Total Income</b>	<b>\$ 108,382.08</b>	<b>\$ 146,562.72</b>	<b>\$ 137,037.43</b>
<b>Expenses:</b>			
JFE-Publication	\$ 12,841.80	\$ 13,042.94	\$ 7,937.31
Journal Preparation	2,940.11	7,219.69	3,014.96
Total Publication	<b>\$ 15,781.91</b>	<b>\$ 20,262.63</b>	<b>\$ 10,952.27</b>
Conferences			
2011 - July Board-Chicago	339.00	-	?
2012 - January Board - Chicago	14,568.76	377.40	-
2012 - EEA-Boston	4,039.91	-	-
2012 - WEA-San Francisco	10,728.76	-	-
2012 - July Board - Chicago	13,991.31	-	145.00
2012 - SEA-New Orleans	4,351.84	-	-
2013 - ASSA - San Diego	-	17,867.73	522.88
2013 - EEA Special - Tampa	-	733.40	-
2013 - WEA -Seattle	-	9,230.85	-
2013 - July Board - Chicago	-	16,042.87	-
2013 - SEA -Tampa	-	306.80	1,726.67
2013 - MVEA - Kansas City	-	416.74	-
2013 - IEA/MW-St Louis	-	-	684.26
2014 - ASSA - Philadelphia	-	184.50	16,154.70
2014 - EEA-Boston	-	-	3,236.35
2014 - Summer Board - Denver	-	-	17,840.07
2014 - WEA - Denver	-	-	3,310.52
2014 - MVEA - St Louis	-	-	847.73
2015 - July Board-Chicago	-	-	1,500.00
Total Conferences	<b>\$ 48,019.58</b>	<b>\$ 45,160.29</b>	<b>\$ 45,968.18</b>
Website Development	8,815.00	2,212.50	2,861.68
Database Management	17,621.85	18,178.12	19,355.10
Donations	50.00	50.00	50.00
Release Time-Executive Director	-	-	-
Payroll Expenses	33,318.24	28,400.76	30,804.81
Operations:			
Equipment	-	518.33	165.95
Newsletter	1,695.76	3,084.89	2,918.05
Legal & Insurance	257.00	5,251.00	242.00
Supplies & Mailing	3,759.34	2,413.63	2,463.44
Internet Fees & Miscellaneous	656.15	868.80	600.00
Bank Charges	1,444.04	2,323.50	2,716.16
Accounting	1,725.00	850.00	2,850.00
Telephone - Fax	2,156.85	2,211.51	1,852.96
Credit Card Machine	659.97	-	-
Miscellaneous & Subscriptions	668.07	519.95	1,472.79
<b>Total Expenses</b>	<b>\$ 136,828.76</b>	<b>\$ 132,305.91</b>	<b>\$ 125,273.39</b>
<b>Net Income</b>	<b>\$ (28,446.68)</b>	<b>\$ 14,256.81</b>	<b>\$ 11,764.04</b>

## National Association of Forensic Economics

### CASH RECONCILIATION

	11/30/2012	11/30/2013	11/30/2014
<b>CASH RECONCILIATION</b>			
Beginning Balances	\$ 171,652.22	\$ 145,542.27	\$ 158,953.24
Add Net Change in Accounts Payable	2,336.73	(845.84)	(1,282.61)
Add: Net Income (Loss)	(28,446.68)	14,256.81	11,764.04
	<b>\$ 145,542.27</b>	<b>\$ 158,953.24</b>	<b>\$ 169,434.67</b>

## National Association of Forensic Economics

### BALANCE SHEET

November 30, 2014

<b>ASSETS</b>		
CD	\$ -	
Checking	65,527.32	
Savings	102,407.35	
Money Market	-	
Travel Deposit	1,500.00	
<b>TOTAL ASSETS</b>		<b>\$ 169,434.67</b>
<b>LIABILITIES AND CAPITAL</b>		
Payroll Liabilities	\$ 891.70	
Retained Earnings	156,778.93	
Net Income (Loss)	11,764.04	
<b>TOTAL LIABILITIES AND CAPITAL</b>		<b>\$ 169,434.67</b>

# Photos from National Meetings-Boston 2015





*Journal of Forensic Economics*  
P.O. Box 394  
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**NAFE EVENTS**  
**MARK YOUR CALENDARS**  
(Details on meetings inside)

2015

**NAFE WINTER MEETING**  
**SAN JUAN, PR—JANUARY 30-31, 2015**

**EASTERN ECONOMIC ASSOCIATION**  
**NEW YORK CITY—FEB 27-28, 2015**

**NAFE INTERNATIONAL MEETING**  
**AMSTERDAM—MAY 23, 2015**

**WESTERN ECONOMIC ASSOCIATION**  
**HONOLULU—JUNE 28-JULY 2, 2015**

**MISSOURI VALLEY ECONOMIC ASSOCIATION**  
**KANSAS CITY—OCTOBER 22-24, 2015**

**SOUTHERN ECONOMIC ASSOCIATION**  
**NEW ORLEANS—NOVEMBER 21-23, 2015**

2016

**NAFE NATIONAL MEETING—ASSA**  
**SAN FRANCISCO—JANUARY 3-5, 2016**